



CURRICULUM VITAE

Name and surname: **Piotr Krośnicki**
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Marital status: single
Nationality: Polish
Citizenship: Polish

Education:

2006 – 2007 Postgraduate Studies – Public Administration Management, Kozmiński University in Warsaw (Wyższa Szkoła Przedsiębiorczości i Zarządzania im. L. Koźmińskiego)
1999 – 2000 Postgraduate Health Protection Economics Study, Warsaw University
1989 – 1997 First Doctor's Department, Medical Academy in Warsaw
1983 – 1987 XLI Leleweł High School in Warsaw

Completed courses and workshops:

- Conducting Clinical Trials under ICH GCP
- Course for Candidates for members of Supervisory Boards within National Treasury Companies, Diploma issued by the Ministry of the National Treasury
- Workshops on management of social potential of an organisation
- Workshops on negotiation techniques

Professional experience:

- From 2009 Treasurer of a political party Stronnictwo Demokratyczne
- 2007 - 2011 Non-public Open Clinic specializing in diagnostics with reference to CT and magnetic resonance imaging (4 clinics in Poland) – management of the structure through:
- negotiating, contracting and monitoring of the agreements with key customers, maintaining long-term relationships with corporate clients,
 - public tenders: preparation of offers and documentation of the competitive tenders,
 - control over and co-operation with preparation of commercial offers and presentations,
 - elaboration and preparation of the code of conduct procedures as well as their implementation, verification and supervision of execution, optimal exploitation of the resources available to the entity responsible for the rendering services,
 - management of the high quality of customer service (i.e. customer service office, management of customer complaints, etc.),
 - team management through creation and implementation of the solutions aiming at facilitation of the team task accomplishment,
 - clinical research: control and processing of the realization of these at the level of the medical service, preparation and management of the documentation to meet the requirements of the contractors.
- 2002 – 2006 City Hall of the capital city of Warsaw – Deputy of the Mayor of the Wola District of the city of Warsaw
- February – November 2002 Office of the Board of Management of the capital city of Warsaw - Health and Social Care Promotion Department Director
- execution and implementation of health care programmes,
 - preparation, implementation and control over competitive offers and their realization with reference to public tenders,
 - co-operation with non-government organizations within the scope of health care promotion and prophylactics, professional and social integration for the benefit of the disabled.
- June – December 2001 Financial representative of the election committee Platforma Obywatelska in the parliamentary elections
- finance and settlement of elections with a nationwide range
- 2001 Team of Advisers to the President of the capital city of Warsaw dealing with health care centered issues.

- 2001 County Starost Office of Warsaw – Vice Director of the Health Department
- execution of supervision over independent public health care centers
- 1999 – 2000 County Starost Office of Warsaw – The Main Specialist of the Health Department
- updating the availability of medical services within the subsidiary health care units
- 1997 – 1998 The Central Clinical Hospital of the Medical Academy in Warsaw – Younger Assistant, the Department of Anesthesiology and Intensive Care

Additional Skills:

- knowledge of the market of private medical care and medical insurance
- several years experience in public tender market
- knowledge of the regulations for medical care service
- analysis of the transformations within medical care market
- experience in implementation of ISO system
- experience in B2B sales
- experience in team building and managing big structures of open clinics
- good command of English
- very good computer literacy
- clean driving license cat. B

Interests:

Skiing, reading thrillers, planning, strategies of activities to be executed

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